

YOUR L&D PARTNER FOR EVERY STAGE OF THE PROFESSIONAL JOURNEY

*Training, coaching and consultancy
for APC, CPD, technical knowledge
and long-term development*



COPPERGATE
TRAINING

WELCOME TO COPPERGATE TRAINING

Director's Foreword

At Coppergate Training, we believe that great learning drives great performance. Whether you're supporting APC candidates, upskilling technical teams, or embedding long-term L&D strategy, we're here to partner with you practically, flexibly and expertly.

We're proud to bring together deep sector knowledge, proven training methods, and a collaborative, consultancy-style approach. Our focus is on delivering results that matter for individuals and for firms.

Thank you for considering us as part of your professional development journey.

Mark Allison
Managing Director
t: 0757 641 7155

e: mark.allison@coppergatetraining.co.uk



ABOUT COPPERGATE TRAINING

Coppergate Training is a specialist provider of training, coaching and consultancy for property, surveying and infrastructure professionals.

We support individuals and organisations across the built environment from early-career graduates working towards APC, to senior teams embedding long-term learning strategies.

Our services span all APC pathways, technical knowledge development, CPD programmes, professional coaching and full-scale L&D consultancy. We work across the UK with firms of all sizes, offering both flexible, ad hoc support and retained partnerships.

What sets us apart is our sector-specific focus, practical approach and ability to shape bespoke solutions that align with your goals, values and internal structures.

What We Do

- APC support and mentoring across all pathways and routes
- Design and delivery of technical and CPD training
- Creation of accredited and bespoke qualifications
- Learning strategy, matrix and capability framework development
- Career, leadership and performance coaching
- Change management and organisational development support

Who We Work With

We partner with:

- Surveying and infrastructure firms
- Law firms
- Property consultancies
- Local authorities and public bodies
- Internal L&D and HR teams
- Individual professionals and APC candidates

OUR SERVICES

At Coppergate Training, we offer comprehensive support across all aspects of professional learning and development in the property, surveying and infrastructure sectors.

Whether you're looking to build internal capability, support your APC candidates, or design and deliver targeted technical training, we bring sector-specific expertise, flexible delivery, and a collaborative approach.

We offer services across five core areas:

1. APC Support & Professional Qualifications

Full support for candidates across all pathways and routes, including structured training, submission guidance, mentoring, and mock interviews.

2. Technical Training & CPD Programmes

Bespoke technical knowledge sessions, CPD delivery, accredited programmes and in-depth subject-specific learning.

3. Learning & Development Consultancy

Strategic support for building training matrices, learning frameworks, capability models and long-term L&D strategy.

4. Coaching & Professional Development

Career, business and performance coaching for individuals and teams, including interview and presentation skills.

5. Change Management & Organisational Development

Training and support to navigate business transformation, embed cultural change, and develop leadership capability.



Our Vision

1. APC SUPPORT & PROFESSIONAL QUALIFICATIONS

We offer comprehensive support for candidates working towards their MRICS and AssocRICS designations, across all RICS pathways and routes; including structured, preliminary, senior professional and academic.

Whether you're a firm developing an internal APC programme or an individual candidate seeking one-to-one support, we tailor our approach to your structure, timeline and goals.

Our services include:

- Structured APC programmes tailored to pathway, role and experience
- Submission review and feedback (Summary of Experience, Case Study, CPD)
- Case Study development and clinics
- Ethics and professional standards preparation
- Mock interviews and final assessment simulations
- Counsellor and supervisor training and guidance
- Candidate mentoring and progress tracking
- Referral and appeal support
- AssocRICS guidance and submission support

We understand the importance of embedding APC within your business; not just as a qualification process, but as a professional development tool. Our experience spans both high-volume graduate programmes and bespoke senior-level support.

Delivery is available via workshops, one-to-one coaching, full programme design, or as part of a retained training partnership.



2. TECHNICAL TRAINING & CPD PROGRAMMES

We design and deliver tailored technical training and CPD programmes for professionals across the property, surveying and infrastructure sectors. Our content is built around current practice, regulatory requirements and evolving market expectations.

Whether you're upskilling a team, meeting CPD obligations, or embedding structured knowledge across your business, we can create programmes that are practical, relevant and aligned with your goals.

Our services include:

- Bespoke technical training across core and specialist topics (e.g. valuation, landlord & tenant, property law, planning, infrastructure, energy, compulsory purchase and compensation)
- Thematic CPD programmes mapped to RICS requirements
- Accredited or non-accredited qualifications and modular training schemes
- Deep-dive workshops, masterclasses and webinar series
- Topic-specific training for new starters, experienced hires or cross-functional teams
- CPD planning and delivery support for individuals and organisations
- Microlearning and on-demand content options for flexible learning

We tailor every programme to your structure, sector focus and team needs — whether delivered as a single session, part of a wider training calendar or a formal qualification pathway.



3. LEARNING & DEVELOPMENT CONSULTANCY

We work with organisations to design, implement and embed effective learning and development strategies that drive performance, progression and professional standards.

Whether you're starting from scratch or reviewing existing provision, we offer expert, hands-on support to create practical frameworks that align with your business goals and regulatory requirements.

Our services include:

- Design of training matrices linked to roles, responsibilities and APC/CPD requirements
- Development of capability frameworks and competency models
- Learning strategy consultancy and implementation planning
- Support in establishing internal training academies or structured learning pathways
- Skills audits and gap analysis to inform future L&D investment
- Internal stakeholder engagement and change communication
- Advice on learning governance, measurement and impact tracking
- Strategic input for in-house L&D and HR teams or fully outsourced delivery

We can work in collaboration with your internal team or operate as your external L&D function, helping you build a development culture that's structured, scalable and sector-specific.

TRAINING AND DEVELOPMENT

4. COACHING & PROFESSIONAL DEVELOPMENT

We provide targeted coaching to support individuals and teams at every career stage from graduate entry to senior leadership. Our coaching focuses on performance, confidence, progression and impact.

Whether you're developing future leaders, supporting career transitions, or helping individuals navigate assessment and promotion, we offer structured, confidential support grounded in industry understanding.

Our services include:

- Career coaching for professionals at all levels
- Business and performance coaching for individuals and teams
- Leadership coaching to support strategic thinking, people management and confidence
- Interview and presentation coaching including APC panels, internal promotions and high-stakes client scenarios
- Resilience and mindset coaching for high-pressure roles
- Coaching programmes aligned to organisational values and development goals
- Bespoke workshops and coaching clinics for groups or departments
- Ongoing or short-term coaching, delivered one-to-one or in small cohorts

Our coaching is always tailored, practical and commercially aware, helping individuals gain clarity, strengthen performance and take the next step with confidence.



5. CHANGE MANAGEMENT & ORGANISATIONAL DEVELOPMENT

We support businesses through periods of change, growth and transformation; helping teams build the mindset, skills and structures needed to adapt and thrive.

Our focus is on practical, people-centred development that aligns with your organisation's culture, values and strategic objectives.

Our services include:

- Training and coaching to support business transformation and structural change
- Leadership development to build capability at times of growth or reorganisation
- Cultural alignment workshops to embed values and behaviours across teams
- Internal communication and change engagement strategies
- Stakeholder influence and relationship management training
- Support for new team formation, mergers or integration
- Strategy away day design and facilitation
- Team development and performance planning sessions

We help firms approach change proactively; not just to manage disruption, but to build resilience, alignment and sustainable progress.



HOW WE WORK

We offer flexible, collaborative and practical support tailored to the needs of your people, structure and goals.

Whether you need an ongoing training partner or support with a specific project, we adapt our delivery to suit your organisation and the way you work.

Delivery formats include:

- In-person, online or hybrid sessions
- One-to-one coaching or group workshops
- Live sessions, webinars or on-demand content
- Bespoke content, co-branded if required
- Short, focused interventions or long-term programmes

Ways of working:

- Retained partnerships

Ongoing support on a monthly basis, giving you consistent access to training, coaching and development input.

- Project-based engagements

Support with specific initiatives such as launching an APC programme, designing a CPD calendar, or delivering technical upskilling.

- Ad hoc input

Responsive, targeted training or consultancy: ideal for smaller teams or firms without a dedicated L&D function.

- Internal team support or full outsourcing

We can act as an extension of your L&D or HR team or take full ownership of the training function on your behalf.

We'll always begin with a conversation to understand your priorities, challenges and context and build a delivery model that fits.

MEET THE TEAM

At Coppergate Training, we combine personal service with wide-ranging expertise.

The business is led by Mark Allison, a Chartered Surveyor and former property lawyer with a strong background in the surveying, legal and infrastructure sectors.

Mark has held senior roles in both consultancy and client-side environments, and has advised on land rights, valuation, compulsory purchase, estate management and energy infrastructure. He also has a strong track record in delivering technical training and mentoring APC candidates across all RICS pathways.

He leads the design and delivery of all Coppergate programmes and works closely with a trusted network of consultants and subject matter experts to ensure quality, consistency and scale.

We collaborate with experienced professionals who bring:

- Sector-specific technical knowledge
- Assessment and accreditation expertise
- Deep subject insight (e.g. valuation, energy, compulsory purchase)
- Leadership, coaching and L&D consultancy experience

Each project is overseen directly by Mark, drawing on the right expertise to meet your needs and ensuring every client receives tailored, expert support. We believe in clarity, collaboration and long-term partnership. You'll always know who you're working with and they'll understand your world.

LET'S TALK

Whether you're looking to support your APC candidates, upskill your team, embed a learning strategy or build something entirely bespoke, we'd love to hear from you.

We work in partnership with firms across the property, surveying and infrastructure sectors to deliver practical, professional development that works.

Get in touch to:

- Arrange a discovery call
- Request a proposal
- Explore how we can support your team

Contact:

✉ Email: mark.allison@coppergatetraining.co.uk

🌐 Website: www.coppergatetraining.co.uk

🔗 LinkedIn: www.linkedin.com/company/coppergate-training/

📍 Based in East Yorkshire – working across the UK



Developing professionals. Supporting firms. Shaping futures.



COPPERGATE

TRAINING



COPPERGATE
ACADEMY



COPPERGATE
PUBLISHING