

YOUR PATH TO QUALIFICATION, PROGRESSION & CONFIDENCE

*APC, AssocRICS and career coaching for
property professionals at every stage*



COPPERGATE
TRAINING

WELCOME TO COPPERGATE TRAINING

Wherever you are in your property career, whatever your role, background or experience, we're here to help you take the next step.

Whether you're preparing for APC or AssocRICS, studying as a student or apprentice, or exploring new professional goals, we offer expert, practical guidance to help you move forward with clarity and confidence.

We work with individuals across the full spectrum of the property profession; from sales and lettings through to surveying, planning, asset management, infrastructure and beyond. If you're unsure where to begin, or how to translate your experience into a recognised qualification, we'll help you find the right route and support you all the way.

From submission reviews and mock interviews to CPD and one-to-one coaching, our support is flexible, approachable and grounded in real-world experience.

Thank you for considering Coppergate Training as part of your professional journey; we're ready when you are!



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ABOUT COPPERGATE TRAINING

Coppergate Training provides expert training, coaching and practical guidance to property professionals at every stage of their career.

We work with individuals from across the built environment, whether you're just starting out, pursuing professional qualification, or stepping up into a new role. Our support is tailored, approachable and grounded in real-world experience.

Our clients include:

- Estate and lettings agents looking to formalise their experience
- Surveyors across all RICS pathways and specialisms
- Land rights and compulsory purchase professionals
- In-house property teams in utilities, infrastructure and renewables
- Local authority and public sector employees
- Asset managers, property managers and development coordinators
- Apprentices and students preparing for end-point assessments
- Career changers and returners re-entering the profession
- Candidates who don't follow a "traditional" route but want to get qualified

We offer flexible support for APC and AssocRICS, technical training, submission reviews, coaching and more. If you're not sure where to start, or how your experience fits, we'll help you make sense of the process and move forward with confidence.

OUR SERVICES

At Coppergate Training, we provide practical, expert support to help you qualify, grow and succeed wherever you are in your property career.

We work with individuals from all backgrounds: those navigating APC or AssocRICS, returning to the profession, changing careers, or building skills on the job. You don't need to follow a traditional route, just bring your experience, goals and questions. We'll help you move forward.

Our services are flexible and personal; available as one-off sessions, short-term coaching, or structured support over time.

We support individuals across six core areas:

1. APC Support

Tailored support for candidates across all RICS pathways and routes, including training, submission reviews, mentoring and mock interviews.

2. AssocRICS Mentoring & Application Support

Step-by-step guidance to help you prepare and submit a strong, confident AssocRICS application.

3. Technical Training & CPD

Focused sessions to build technical knowledge, meet CPD goals, or fill gaps in experience, delivered one-to-one or in small groups.

4. Career Coaching & Interview Support

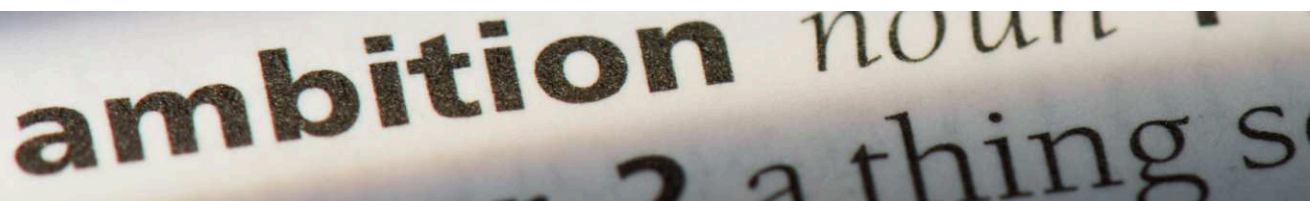
Career planning, role transitions, mindset and confidence coaching plus preparation for interviews, panels and presentations.

5. Counsellor Services & Supervisor Support

We can act as your APC Counsellor if your employer can't provide one, or support your current supervisor or counsellor with tools, training and guidance.

6. Student & Apprentice Tutoring

Academic and technical support for apprentices and students, including help with projects, assessments and end-point preparation.



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1. APC SUPPORT

If you're working towards your APC, we're here to guide you with clear, practical support tailored to your needs, whatever your pathway or route.

We've supported candidates across all RICS pathways, and understand the challenges that come with balancing work, deadlines and professional standards.

Whether you need help structuring your submission, building confidence for the final assessment, or staying on track, we'll meet you where you are.

Our APC support includes:

- One-to-one mentoring and goal setting
- Submission reviews (Summary of Experience, Case Study, CPD)
- Case study coaching and topic selection support
- Mock interviews with detailed feedback
- Ethics and mandatory competencies preparation
- Coaching to build confidence, focus and readiness

We work with candidates at all stages, from those just starting to those re-submitting after a referral. You can book a single session or ongoing support, with flexible delivery to suit your timeline.

Let's take the pressure off and help you get qualified, your way.



2. ASSOCRICS MENTORING & APPLICATION SUPPORT

Looking to gain RICS recognition through the AssocRICS route? We're here to help you navigate the process with clarity, confidence and practical advice tailored to your background.

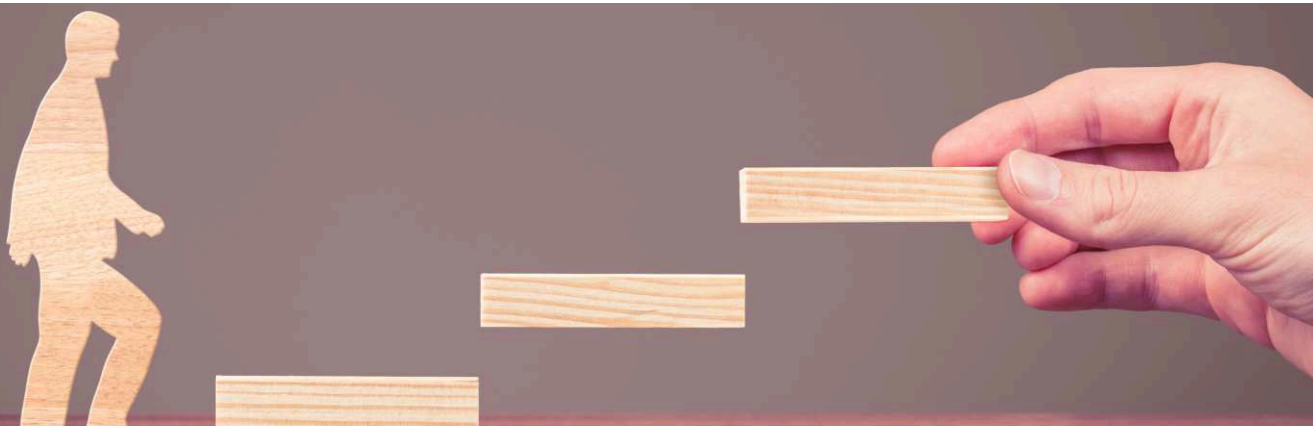
Whether you're coming from estate agency, property management, facilities, housing, land rights or another part of the property profession, we'll work with you to help your experience shine.

We offer step-by-step support for every stage of the AssocRICS journey, whether you're just getting started or need help finalising your submission.

Our support includes:

- One-to-one guidance on eligibility and application routes
- Mentoring throughout the process
- Support selecting and presenting relevant experience
- Feedback on your written submission and documentation
- Coaching to build confidence and readiness
- Advice on routes to MRICS

If you're unsure where to start, or if you're eligible, don't worry, we'll help you make sense of the process and build a clear plan to move forward.



3. TECHNICAL TRAINING & CPD

Whether you're working towards qualification or already professionally registered, we offer flexible, focused training to help you build your technical knowledge and stay up to date with the latest in the property and surveying sectors.

Our CPD and training support is designed to meet a range of needs from helping candidates fill gaps in their experience, to supporting qualified professionals who want to explore a new area, sharpen their skills or stay ahead of industry change.

What we offer:

- One-to-one or small group technical training sessions
- Access to our growing suite of structured CPD and training courses
- Tailored CPD planning and topic guidance based on your goals
- Deep dives into core and specialist areas including valuation, landlord & tenant, property law, planning, energy, compulsory purchase, and more
- Bespoke training on request; we can develop and deliver sessions on any topic in partnership with our network of expert consultants
- Support with tracking and evidencing your CPD, where needed

Whether you're upskilling for assessment, switching sectors, or just keeping your knowledge fresh, we'll build training around your experience, your goals and your schedule.



KNOWLEDGE

4. CAREER COACHING & INTERVIEW SUPPORT

Sometimes you need more than technical knowledge, you need clarity, confidence and the right support to move forward in your career.

Whether you're planning your next step, preparing for an interview or panel, or building your confidence after a setback or break, we offer coaching that's practical, supportive and tailored to your goals.

This service is for anyone navigating change, aiming for progression, or wanting to feel more confident and focused in their professional life, whatever your current role or experience level.

What we offer:

- One-to-one career coaching to explore direction, confidence and progression
- Interview preparation for APC panels, internal promotions, or job interviews
- Presentation skills coaching for assessment, client meetings or public speaking
- Mindset and resilience coaching to support you through change, pressure or uncertainty
- Support returning to work after career breaks, health challenges or other transitions

Coaching sessions are entirely tailored to you, whether you need a sounding board, a plan, or a boost in confidence to take that next step.



5. COUNSELLOR SERVICES & SUPERVISOR SUPPORT

If you're completing your APC and don't have access to a Counsellor through your employer, we can help.

We provide a full Counsellor service for candidates who need formal, RICS-compliant support to progress through their assessment. Whether you're undertaking Structured Training, Senior Professional, or Preliminary Review, we'll guide you through the process with the oversight and sign-off you need.

We also offer support for Supervisors and Counsellors who are new to the role or want to ensure they're supporting their candidates effectively.

What we offer:

- Full APC Counsellor services (including structured pathway sign-off)
- Supervisor and Counsellor coaching and training
- Support with progress reviews, templates and RICS expectations
- Advice on structuring training plans and documenting experience
- Troubleshooting and guidance if you're unsure how to proceed

If you're an individual progressing independently or working for a smaller firm, we'll ensure you have the support, structure and compliance needed to move forward confidently.



6. STUDENT & APPRENTICE TUTORING

If you're studying on a surveying degree, apprenticeship or related qualification, we offer targeted tutoring and academic support to help you succeed both in your studies and as you prepare for professional life.

We provide one-to-one and small group tutoring for apprentices and students at various levels, whether you're working on core modules, completing a placement, or building towards end-point assessment.

With experience teaching and supervising at university level, we understand the pressures of combining academic work with real-world experience and we'll help you stay on track with clarity, structure and confidence.

What we offer:

- Academic tutoring across core and technical subjects
- Support with coursework, reports, revision and exam preparation
- Project supervision and guidance for final-year or placement work
- Help linking academic work to real-world experience and RICS competencies
- Early-stage APC awareness and preparation to build confidence for what's ahead
- Flexible support delivered online or in person

We help students and apprentices build strong foundations; not just to pass, but to thrive in the profession.



HOW IT WORKS

Our support is designed to fit around you, your goals, your availability and your preferred way of learning.

You can work with us as much or as little as you need: from one-off sessions to structured support over time. No long-term commitment, no pressure, just practical, expert help when you need it.

Ways to work with us:

- Book a one-off session

Great if you need a mock interview, submission review or coaching session.

- Choose a support package

Get ongoing help over a few weeks or months; ideal if you're preparing for APC or AssocRICS.

- Start with a discovery call

Not sure what you need? Let's talk it through. We'll help you work out the right approach for your goals.

Delivery options:

- Online or in-person (depending on location)
- One-to-one or small group sessions
- Live sessions, written feedback or a mix of both
- Flexible scheduling, including evenings or weekends where needed

We keep things simple, personal and adaptable so you can focus on progressing at your own pace, in a way that works for you.

MEET THE TEAM

Coppergate Training is led by Mark Allison, a Chartered Surveyor, former property lawyer and experienced trainer who specialises in helping individuals build confidence, gain qualifications and progress in their careers.

Mark has worked across many sides of the property profession, from agency and valuation through to legal advisory and infrastructure, giving him a real-world understanding of the different paths people take into surveying.

He's held senior roles in both consultancy and client-side environments, and has a strong track record of supporting candidates through APC and AssocRICS, including those coming from sales, lettings, asset management, and other non-traditional routes.

Mark also teaches and supervises projects at university level, and brings a coaching-led approach to all his work, whether he's guiding a student, mentoring an experienced candidate, or helping someone prepare for a big next step.

You'll also benefit from Coppergate's wider network of expert consultants; experienced professionals who bring:

- Practical technical insight across a range of specialisms
- First-hand knowledge of the RICS assessment process
- Coaching and leadership development experience
- A shared focus on relevant, real-world support

Every client is supported directly by Mark, with additional input from trusted specialists when needed. You'll always know who you're working with, and they'll understand your background and your goals.

LET'S TALK

If you're thinking about your next step, whether that's APC, AssocRICS, career development or simply getting clearer on your goals, we'd love to hear from you.

We work with individuals at all stages of their journey, and can tailor support to suit your background, schedule and ambitions.

Whether you're ready to book a session or just want to talk things through, we're here to help.

Get in touch to:

- Arrange a discovery call
- Request a proposal
- Explore how we can support your team

Contact:

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🌐 Website: www.coppergatetraining.co.uk

🔗 LinkedIn: www.linkedin.com/company/coppergate-training/

📍 Based in East Yorkshire – working across the UK



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